

## **Training for Economic Development**

Two national organizations provide quality, reputable training for economic development practitioners: **National Development Council (NDC)** and the **International Economic Development Council (IEDC)**. NDC is one of the nation's oldest and most respected nonprofit organizations dedicated to affordable housing and economic development finance and IEDC is the largest membership organization servicing economic development professionals.

NDC's Economic Development Finance Professional (EDFP) certification program is a rigorous series of four courses, each five days in duration:

- ED 101 - Economic Development Finance
- ED 201 - Business Credit Analysis
- ED 202 - Real Estate Finance
- ED 300 - The Art of Deal Structuring

IEDC offers a Professional Development Series in Economic Development as well. Each course focuses on a key element of economic development such as business retention and expansion, job creation, strategic planning and finance.

**IEDC and NDC's course manuals are also available for purchase and extremely useful for self-guided learning:**

- Introduction to Economic Development
- Business Retention and Expansion
- Economic Development Finance
- Economic Development Planning
- Economic Development Marketing
- Neighborhood Development Strategies
- Managing Economic Development Organizations
- Technology-led Economic Development
- Entrepreneurial and Small Business Development Strategies
- Real Estate Redevelopment

**See NDC and IEDC's websites for more information:**

**<http://www.ndc-online.org> and <http://www.iedconline.org>**